

● Available for a 6-month internship from September 2026 · Paris or an English-speaking country

Experience

- Mar. 2026 → today **Business developer & sales automation**
Brainmood · Paris · HR SaaS
- Qualified pipeline of **€3.2M potential ARR** (CAC 40 companies, scale-ups), multichannel prospecting.
 - Built two outbound tools: a Node.js OSINT bot and a local LLM orchestration, synced to the CRM.
- Feb. 2026 → today **Business development · voice AI**
Workforce AI · Paris
- **100+ restaurants in a qualified pipeline** within 4 weeks of field prospecting (7 districts).
 - ROI model (≈ €6,000/month lost to missed calls) used as the central persuasion lever.
- Aug. to Nov. 2025 **Research internship in seismology**
Institut de Physique du Globe de Paris (IPGP)
- Repeating-earthquake detection by template matching across **20 years of data** (Lesser Antilles).
 - Co-author of a scientific publication; reference letter from the supervising researcher.
- 2024 to 2025 **Navy officer**
French Navy · Brest & Paris
- Team command, offshore navigation, crisis management at sea.
 - International exercises conducted in English with allied crews.
- Jan. 2026 → today **Private mathematics tutor**
Complétude & Vespera · Paris
- Teaching and making mathematics accessible to high-school students.

Education

- 2022 → 2027 **Generalist engineering degree**
Arts et Métiers ParisTech (ENSAM)
- Aug. 2024 to Dec. 2025 **Officer training**
École Navale (French Naval Academy)

Skills

B2B sales

Field and multichannel prospecting, full sales cycle, ROI models, CRM.

Leadership

Command, crisis management, performing under pressure.

Tech & data

Python, Node.js, LLM automation, SolidWorks, Catia.

Languages

French (native) · English C1, TOEIC 920/990.